



## **Daniel Encell**

Director, Estates Division – Berkshire Hathaway HomeServices  
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**Full-time real estate professional specializing in fine homes, estate parcels,  
ranches, and beach property.**

### *Proven success and experience*

- “Top 10” Berkshire Hathaway Agent Worldwide 2015, 2014, 2013, 2012, 2010, 2009, 2008, 2007, 2006, 2005, 2004
- #1 or #2 agent for entire Santa Barbara Multiple Listing Service (over 1,100 agents) 2015, 2014, 2013, 2011, 2008, 2007, 2005, 2004, 2003, 2002, and 2000 (includes sales in Montecito, Summerland, Hope Ranch, Santa Barbara, Goleta, Carpinteria, and Beach Property)
- #1 Berkshire Hathaway Agent for Santa Barbara County 2015, 2014, 2013, 2012, 2011, 2010, 2009, 2008, 2007, 2006, 2005, 2004, 2003, 2002, 2001
- Fred Sands Realtors overall #1 Agent in Montecito/Santa Barbara, 1989-2000
- A history of satisfied clients

Licensed Attorney 1986 – 1993

Graduate of UCLA School of Law with training in contracts, tax, real estate law and estate planning

Graduate of UCSB with High Honors with a double major in Business Economics and Law & Society

Alumnus Cate School

Founder and Past President of Santa Barbara Young Professionals Club

Featured Author: UCSB Economic Forecast Project and California Economic Project — Residential Real Estate

*“Think - Work - Produce”*